



## **Job Description: Managing Director**

### **About Us**

TerraClear is a social enterprise in Laos that provides affordable access to clean water through a simple household water filter technology...but our vision is actually much bigger than that. Our company wants to holistically transform the communities that we touch: economically, socially, environmentally, and spiritually. Even though we dream big, we are just a team of ordinary people grounded in the realities of day-to-day life. We believe community transformation starts one person at a time and begins with ourselves. Come join us on the journey!

### **About the Opportunity**

TerraClear's Managing Director is the fearless leader of our operational staff. Thoroughly invested in the company's mission and vision, the Managing Director guides the day-to-day operations into alignment with the big picture. The Managing Director has a broad base of skills to draw on, but fundamentally and most importantly they know how to effectively lead people, communicate, and make decisions.

A day in the life of the Managing Director might include:

- Walking around to check in on projects and employees
- Meeting with team leaders for mentoring, coaching, and leadership development
- Reviewing dashboards and key performance indicators (KPIs) for operational teams
- Establishing goals and KPIs for the teams that align with our strategic objectives
- Making sure that the day-to-day operations are functioning efficiently and that all business functions are cooperating effectively
- Setting long-range goals and objectives to ensure the longevity of the business model
- Forming, administering, and enforcing company policies
- Strengthening the company culture of integrity, teamwork, empowered decision-making, and "putting others first"

### **About You**

You would be great for this opportunity if you:

- have a servant-leader heart
- Effectively draw out the best in people and help them grow in their gifts and talents
- understand different decision-making styles and when and how to apply them effectively
- have high standards and you effectively motivate others to improve their standards
- think strategically and creatively
- are a strong communicator
- focus on adding value to the customer
- integrate your faith and work

You would be a superstar for this opportunity if you:

- have a degree in business or a technical field (an advanced degree like an MBA would be stellar, but is not necessary)
- have experience managing people and systems
- have a leadership track record
- have business experience

If you are interested in this opportunity or you are curious about other opportunities with our team, we encourage you to express your interest by sending an email to Phil ([pminnich@laowater.com](mailto:pminnich@laowater.com)). Tell him a little bit about yourself, your experience and why you are interested, and we'll take it from there!